# "BEZEQ" THE ISRAEL TELECOMMUNICATION CORP. LIMITED

# CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS SEPTEMBER 30, 2008

(UNAUDITED)

The information contained in these financial statements constitutes a translation of the financial statements published by the Company. The Hebrew version was submitted by the Company to the relevant authorities pursuant to Israeli law, and represents the binding version and the only one having legal effect. This translation was prepared for convenience purposes only.

# **Contents**

|   | <u>Page</u> |
|---|-------------|
| Auditors' Review Report   | 2           |
| Condensed Consolidated Interim Financial Statements as at September 30, 2008 (unaudited | d)          |
| Consolidated Interim Balance Sheets   | 3           |
| Consolidated Interim Income Statements  | 4           |
| Consolidated Interim Statements of Recognised Income and Expense                        | 5           |
| Consolidated Interim Statements of Cash Flows   | 6           |
| Notes to the Consolidated Interim Financial Statements                                  | 8           |



#### Somekh Chaikin

8 Hartum Street, Har Hotzvim PO Box 212, Jerusalem 91001 Israel Telephone 972 2 531 2000

Fax 972 2 531 2044 Internet www.kpmg.co.il

The Board of Directors of "Bezeq" - The Israel Telecommunication Corp. Limited

At your request, we have reviewed the consolidated interim balance sheet of "Bezeq" - The Israel Telecommunication Corp. Limited (hereinafter "Company") as at September 30, 2008, as well as the consolidated interim statement of income, the consolidated interim statement of recognised income and expense and the consolidated interim statement of cash flows for the nine-month and three-month periods then ended.

Our review was carried out in accordance with procedures prescribed by the Institute of Certified Public Accountants in Israel. The procedures included, *inter alia*, reading the said financial statements, reading the minutes of meetings of the shareholders and of the Board of Directors and its committees, as well as making inquiries of persons responsible for financial and accounting matters.

Reports of other auditors were furnished to us which relate to associates in which the Company's investments amount to approximately NIS 31 million at September 30, 2008, and the Company's share in the profits in respect thereof amount to approximately NIS 4 million and approximately NIS 2 million for the ninemonth and three-month periods then ended, respectively

As the review is limited in scope and does not constitute an audit in accordance with generally accepted auditing standards, we do not express an opinion on the condensed consolidated interim financial statements.

In the course of our review, including reviewing the reports of other auditors as mentioned above, nothing came to our attention which would indicate the necessity of making material changes to the said statements in order for them to be considered statements prepared in accordance with International Financial Reporting Standards (IFRSs) and in accordance with the provisions of Section D of the Securities Regulations (Periodic and Immediate Reports), 5730-1970.

We draw attention to the uncertainties relating to the following matters, for which the maximum possible exposure is significant:

- 1. The continuing opening of the communications sector to competition, the changes in the communications market, and the effects of regulation on the Group's financial position and operating results, as described in Note 1.
- 2. Claims made against the Group for which the exposure cannot yet be assessed or calculated, and other contingencies as described in Notes 6B and 6C.
- 3. The financial position of a subsidiary. As mentioned in Note 5A, as at September 30, 2008, DBS meets the financial criteria set for it, following amended stipulations in respect of 2008 received from the banks on March 5, 2008, and June 25, 2008 as adapted to DBS's 2008 annual budget and to certain prescribed operational data. The continuation of the activity of DBS is contingent on, *inter alia*, compliance with the stipulations set for 2008 and/or further relief which may be received during the year. In the opinion of the management of DBS, the financial resources at its disposal will be sufficient for the requirements of DBS's operations in the coming year, based on the cash flow projections approved by the board of directors of DBS.



Additionally, we draw attention to Note 3A(4) of the consolidated interim financial statements regarding early adoption of IFRS 3 (revised) and IFRS 27 (2008) commencing from January 1, 2008, with restatement of the composition of shareholders' equity and the profit or loss at June 30, 2008 and at March 31, 2008 and for the six-and three-month periods then ended, respectively.

Somekh Chaikin Certified Public Accountants (Isr.)

November 24, 2008

|   | September 30<br>2008 | September 30<br>2007 | December 31<br>2007 |
|---|----------------------|----------------------|---------------------|
|   | (Unaudited)          | (Unaudited)          | (Audited)           |
|   | NIS millions         | NIS millions         | NIS millions        |
| Assets  |                      |                      |                     |
| Cash and cash equivalents                         | 1,198                | 1,105                | 1,203               |
| Investments and loans, including derivatives      | 61                   | 980                  | 389                 |
| Trade receivables                                 | 2,385                | 2,290*               | 2,403               |
| Other receivables                                 | 218                  | 192                  | 247                 |
| Inventory   | 159                  | 189                  | 203                 |
| Current tax assets                                | -                    | 13                   | 11                  |
| Assets classified as available for sale           | 19                   | 23                   | 17                  |
| Total current assets                              | 4,040                | 4,792                | 4,473               |
| Trade and other receivables                       | 584                  | 519*                 | 535                 |
| Investments and loans, including derivatives      | 210                  | 274                  | 233                 |
| Broadcasting rights                               | 264                  | 224*                 | 243*                |
| Property, plant and equipment                     | 5,962                | 6,075                | 6,064               |
| Intangible assets                                 | 2,665                | 2,526                | 2,526               |
| Deferred and other expenses                       | 390                  | 363                  | 367                 |
| Investments in associates accounted by the equity |                      |                      |                     |
| method  | 31                   | 33                   | 37                  |
| Deferred tax assets                               | 592                  | 743                  | 678                 |
| Total non-current assets                          | 10,698               | 10,757               | 10,683              |

Deputy CEO and CFO

# **Condensed Consolidated Interim Balance Sheets at**

|  | September 30<br>2008 | September 30<br>2007 | December 31<br>2007 |
|--|----------------------|----------------------|---------------------|
|  | (Unaudited)          | (Unaudited)          | (Audited)           |
|  | NIS millions         | NIS millions         | NIS millions        |
| Liabilities                                      |                      |                      |                     |
| Loans and credit                                 | 1,014                | 1,971                | 1,913               |
| Trade payables                                   | 1,243                | 1,315                | 1,533               |
| Other payables, including derivatives            | 754                  | 771*                 | 745                 |
| Current tax liabilities                          | 119                  | 51                   | 57                  |
| Deferred income                                  | 34                   | 36                   | 47                  |
| Provisions                                       | 345                  | 358                  | 392                 |
| Employee benefits                                | 423                  | 837*                 | 705                 |
| Dividend payable                                 | 835                  | 760                  |                     |
| Total current liabilities                        | 4,767                | 6,099                | 5,392               |
| Debentures                                       | 3,966                | 4,425                | 4,420               |
| Obligations to banks                             | 1,084                | 342                  | 307                 |
| Loans from others                                | 154                  | 132                  | 136                 |
| Loans provided by the minority in a subsidiary   | 436                  | 362                  | 375                 |
| Employee benefits                                | 253                  | 244                  | 261                 |
| Deferred income and others                       | 14                   | 37                   | 36                  |
| Provisions                                       | 57                   | 53                   | 57                  |
| Deferred taxes                                   | 73                   |                      |                     |
| Total non-current liabilities                    | 6,037                | 5,595                | 5,592               |
| Total liabilities                                | 10,804               | 11,694               | 10,984              |
| Shareholders' Equity                             |                      |                      |                     |
| Share capital                                    | 6,132                | 6,132                | 6,132               |
| Reserves   | 721                  | 685                  | 681                 |
| Deficit  | (2,453)              | (2,594)              | (2,268)             |
| Total equity attributable to shareholders of the | 4 400                | 4.000                | 4.545               |
| Company  | 4,400                | 4,223                | 4,545               |
| Non-controlling interests                        | (466)                | (368)                | (373)               |
| Total shareholders' equity                       | 3,934                | 3,855                | 4,172               |
|  |                      |                      |                     |
| Total shareholders' equity and liabilities       | 14,738               | 15,549               | 15,156              |
| Shlomo Rodav Avi Gak                             |                      | Alan Gelmai          |                     |

Date of approval of the financial statements: November 24, 2008.

Chairman of the Board

The notes to the interim financial statements are an integral part thereof.

CEO

<sup>\*</sup> See Note 3C.

# **Condensed Consolidated Interim Statements of Income**

|  | For the nine-month period ended September 30 |              |              | month period<br>otember 30 | For the year ended<br>December 31 |
|--|--|--------------|--------------|----------------------------|-----------------------------------|
|  | 2008   | 2007         | 2008         | 2007                       | 2007                              |
|  | (Unaudited)                                  | (Unaudited)  | (Unaudited)  | (Unaudited)                | (Audited)                         |
|  | NIS millions                                 | NIS millions | NIS millions | NIS millions               | NIS millions                      |
| Revenues (Note 9)                                | 9,345  | 9,280        | 3,159        | 3,139                      | 12,400                            |
| Costs and expenses Depreciation and amortisation |  | 4.000        |              |                            | 4.700                             |
| ·  | 1,274  | 1,323        | 423          | 445                        | 1,769                             |
| Salary   | 1,774  | 1,757        | 573          | 597                        | 2,375                             |
| Operating and general expenses                   | 4.005  | 4.207        | 4 242        | 4 475                      | E 0.44                            |
| (Note 10)  | 4,025  | 4,307        | 1,342        | 1,475                      | 5,841                             |
| Other operating expenses (income), net           | (14)   | 70           | (1)          | 26                         | 79                                |
|  | 7,059  | 7,457        | 2,337        | 2,543                      | 10,064                            |
| Operating income                                 | 2,286  | 1,823        | 822          | 596                        | 2,336                             |
| Financing expenses                               |  |              |              |                            |                                   |
| Financing expenses                               | 617  | 678*         | 225          | 357*                       | 796                               |
| Financing income                                 | (148)  | (413)*       | (39)         | (223)*                     | (487)                             |
| r manoring moonie                                | (1.10)                                       | (110)        |              | (ZZO)                      | (107)                             |
| Financing expenses, net                          | 469  | 265          | 186          | 134                        | 309                               |
| Profit after financing expenses, net             | 1,817  | 1,558        | 636          | 462                        | 2,027                             |
| Equity in profits of associates                  | 4  | 2            | 2            | 1                          | 6                                 |
| accounted by the equity method                   |  |              |              |                            |                                   |
| Profits before income tax                        | 1,821  | 1,560        | 638          | 463                        | 2,033                             |
| Income tax                                       | 592  | 504          | 207          | 133                        | 672                               |
| Profit for the period                            | 1,229  | 1,056        | 431          | 330                        | 1,361                             |
|  |  |              |              |                            |                                   |
| Attributable to:                                 |  |              |              |                            |                                   |
| The shareholders of the Company                  | 1,329  | 1,015        | 462          | 255                        | 1,330                             |
| Non-controlling interests                        | (100)  | 41           | (31)         | 75                         | 31                                |
| Profit for the period                            | 1,229  | 1,056        | 431          | 330                        | 1,361                             |
|  | <u></u>                                      |              |              |                            |                                   |
| Earnings per share                               |  |              |              |                            |                                   |
| Basic earnings per share (in NIS)                | 0.51   | 0.39         | 0.18         | 0.10                       | 0.51                              |
| Diluted earnings per share (in NIS)              | 0.50   | 0.38         | 0.17         | 0.09                       | 0.50                              |
|  |  |              |              |                            |                                   |

<sup>\*</sup> See Note 3C.

The notes to the consolidated financial statements are an integral part thereof.

#### **Condensed Consolidated Interim Statements of Recognised Income and Expense**

|  | For the nine-month period ended September 30 |              | For the three-<br>ended Sep | month period otember 30 | For the year ended<br>December 31 |
|--|--|--------------|-----------------------------|-------------------------|-----------------------------------|
|  | 2008   | 2007         | 2008                        | 2007                    | 2007                              |
|  | (Unaudited)                                  | (Unaudited)  | (Unaudited)                 | (Unaudited)             | (Audited)                         |
|  | NIS millions                                 | NIS millions | NIS millions                | NIS millions            | NIS millions                      |
| Net change in fair value of financial assets classified as available for sale                                | -  | 9            | -                           | 5                       | 4                                 |
| Net change in fair value of financial assets classified as available for sale transferred to profit and loss | (5)  | -            | -                           | -                       | -                                 |
| Actuarial gains from a defined benefit plan (1)  | -  | -            | -                           | -                       | 14                                |
| Taxes in respect of income and expenses charged directly to equity   | 1  | (2)          | -                           | (1)                     | (4)                               |
| Foreign currency translation differences   | (9)  |              | 2                           |                         | <u>-</u>                          |
| Income and expenses recognised directly to equity  | (13)   | 7            | 2                           | 4                       | 14                                |
| Profit for the period  | 1,229  | 1,056        | 431                         | 330                     | 1,361                             |
| Total income and expense recognised for the period   | 1,216  | 1,063        | 433                         | 334                     | 1,375                             |
| Attributable to:   |  |              |                             |                         |                                   |
| The shareholders of the Company  | 1,316  | 1,022        | 464                         | 259                     | 1,344                             |
| Non-controlling interest   | (100)  | 41           | (31)                        | 75                      | 31                                |
| Total income and expense recognized for the period   | 1,216  | 1,063        | 433                         | 334                     | 1,375                             |

<sup>(1)</sup> The Group does not recalculate its actuarial commitment in each interim reporting period unless there are significant changes in the benefit plans or fundamental changes in market conditions during the interim period that affect the Group' actuarial commitment. As a result, actuarial gains or losses in the reporting period are not recognised.

# **Condensed Consolidated Interim Statements of Cash Flows**

|  | For the nine-month period ended September 30 |              |              | month period otember 30 | d For the year ended<br>December 31 |  |
|--|--|--------------|--------------|-------------------------|-------------------------------------|--|
|  | 2008   | 2007         | 2008         | 2007                    | 2007                                |  |
|  | (Unaudited)                                  | (Unaudited)  | (Unaudited)  | (Unaudited)             | (Audited)                           |  |
|  | NIS millions                                 | NIS millions | NIS millions | NIS millions            | NIS millions                        |  |
|  |  |              |              |                         |                                     |  |
| Cash flows from operating activities     |  |              |              |                         |                                     |  |
| Profit for the period                    | 1,229  | 1,056        | 431          | 330                     | 1,361                               |  |
| Adjustments:                             |  |              |              |                         |                                     |  |
| Depreciation                             | 1,061  | 1,116        | 354          | 375                     | 1,482                               |  |
| Amortisation of intangible assets        | 183  | 191          | 59           | 65                      | 270                                 |  |
| Amortisation of deferred and other       | 00   | 40           | 40           | _                       | 47                                  |  |
| charges                                  | 30   | 16           | 10           | 5                       | 17                                  |  |
| Loss from decrease in holding in         |  |              |              |                         |                                     |  |
| companies accounted by the equity method | -  | 1            | _            | 1                       | 1                                   |  |
| Financing expenses. net                  | 537  | 319*         | 217          | 140*                    | 372                                 |  |
| Equity in earnings of associates         | 00.  | 0.10         |              |                         | 0.2                                 |  |
| accounted by the equity method           | (4)  | (2)          | (2)          | (1)                     | (6)                                 |  |
| Capital gain, net                        | (21)   | (7)          | (2)          | (2)                     | (88)                                |  |
| Share-based payment transactions         | 53   | -            | 18           | -                       | · ,                                 |  |
| Payments to a former senior officer      | -  | 6            | -            | _                       | 6                                   |  |
| Income tax expenses                      | 592  | 504          | 207          | 133                     | 672                                 |  |
| Payment in respect of settlement of      |  |              |              |                         |                                     |  |
| derivative financial instruments, net    | (48)   | (4)          | (34)         | -                       | (9)                                 |  |
|  |  |              |              |                         |                                     |  |
| Change in inventory                      | 43   | 13           | 28           | 38                      | (6)                                 |  |
| Change in trade receivables              | (31)   | (304)        | 101          | (195)                   | (437)                               |  |
| Change in other receivables              | (14)   | (26)         | -            | -                       | 4                                   |  |
| Change in other payables                 | (15)   | 35*          | (19)         | (3)*                    | (18)                                |  |
| Change in suppliers                      | (280)  | (125)        | (3)          | 4                       | 36                                  |  |
| Change in provisions                     | (48)   | 68           | (2)          | 23                      | 105                                 |  |
| Change in broadcasting rights            | (21)   | (55)         | 14           | (19)                    | (74)                                |  |
| Change in employee benefits              | (289)  | (198)*       | (27)         | (6)*                    | (300)                               |  |
| Change in deferred and other income      |  | (5) *        | 2            | (2)*                    | (11)                                |  |
|  |  |              |              |                         |                                     |  |
|  | 2,957  | 2,599        | 1,352        | 886                     | 3,377                               |  |
| Interest received                        | 46   | 100          | 40           | 20                      | 116                                 |  |
| Interest received Dividend received      | 46<br>12                                     | 100          | 12<br>10     | 30                      | 3                                   |  |
|  |  | (220)        |              | - (402)                 |                                     |  |
| Income tax paid                          | (368)  | (326)        | (140)        | (102)                   | (430)                               |  |
|  |  |              |              |                         |                                     |  |
| Net cash from operating activities       | 2,647  | 2,376        | 1,234        | 814                     | 3,066                               |  |

<sup>\*</sup> See Note 3C.

The notes to the consolidated financial statements are an integral part thereof.

# **Condensed Consolidated Interim Statements of Cash Flows (Contd.)**

|   | For the nine-month period ended September 30 |              |              | month period otember 30 | For the year ended December 31 |
|---|--|--------------|--------------|-------------------------|--------------------------------|
|   | 2008 2007                                    |              | 2008 2007    |                         | 2007                           |
|   | (Unaudited)                                  | (Unaudited)  | (Unaudited)  | (Unaudited)             | (Audited)                      |
|   | NIS millions                                 | NIS millions | NIS millions | NIS millions            | NIS millions                   |
|   |  |              |              |                         |                                |
| Cash flows from investing activities                                      |  |              |              |                         |                                |
| Investment in intangible assets and                                       | (0.07)                                       | ()           | ()           | (= ()                   | (2-2)                          |
| deferred expenses   | (385)  | (168)        | (250)        | (61)                    | (273)                          |
| Proceeds from sale of property, plant and equipment and deferred expenses | 101  | 137          | 14           | 17                      | 177                            |
| Current investments, net  | 314  | 19           | 14           | 11                      | 647                            |
| Purchase of property, plant and   | 314  | 19           | -            | 11                      | 047                            |
| equipment   | (962)  | (681)        | (345)        | (271)                   | (973)                          |
| Proceeds from sale of investments and                                     | ()   | ()           | (0.10)       | (=: :)                  | (5.5)                          |
| long-term loans   | 13   | 49           | 2            | 16                      | 66                             |
| Purchase of investments and long-term                                     |  |              |              |                         |                                |
| loans   | (6)  | -            | (2)          | -                       | -                              |
| Investment in an associate  | (1)  |              |              |                         | (8)                            |
|   |  |              |              |                         |                                |
| Net cash used for investment  | (222)  | (0.4.4)      | (504)        | (222)                   | (004)                          |
| activities  | (926)  | (644)        | (581)        | (288)                   | (364)                          |
| Cook flows from financing activities                                      |  |              |              |                         |                                |
| Cash flows from financing activities                                      |  | 1 01 /       |              | 1.050                   | 1 01/                          |
| Issue of debentures   | -  | 1,814<br>50  | -            | 1,058                   | 1,814                          |
| Receipt of loans  | -<br>(607)                                   |              | -<br>(70)    | (4.905)                 | 50                             |
| Repayment of leans  | (697)  | (1,902)      | (70)         | (1,805)                 | (1,927)                        |
| Repayment of loans  | (112)  | (753)        | (31)         | (605)                   | (840)                          |
| Short-term credit, net  | (5)  | (56)         | (73)         | (33)                    | (37)                           |
| Dividends paid  | (679)<br>(366)                               | (2,100)      | -<br>(21)    | (150)                   | (2,860)                        |
| Interest paid   | (266)  | (357)        | (31)         | (159)                   | (389)                          |
| Receipt in respect of settlement of derivative financial instruments, net | 36   | 67           | 7            | 81                      | 77                             |
| Injections by non-controlling interests,                                  | 00   | O1           | •            | 01                      | • •                            |
| less dividend distributed, net  | 7  | (4)          | 3            | (4)                     | -                              |
| ,   |  |              |              |                         |                                |
| Net cash used for financing activities                                    | (1,716)                                      | (3,241)      | (195)        | (1,467)                 | (4,112)                        |
|   |  |              |              |                         |                                |
|   |  |              |              |                         |                                |
| Net increase (decrease) in cash and cash equivalents                      |  |              |              |                         |                                |
| Cash and cash equivalents at the  |  |              |              |                         |                                |
| beginning of the period   | 5  | (1,509)      | 458          | (941)                   | (1,410)                        |
| Effect of fluctuations in the rate of exchange on cash balances           | 1,203  | 2,632        | 740          | 2,063                   | 2,632                          |
| exchange on cash balances   | •  |              | 740          |                         |                                |
|   | (10)   | (18)         |              | (17)                    | (19)                           |
|   |  |              |              |                         |                                |
| Cash and cash equivalents at the end                                      | 1,198  | 1,105        | 1,198        | 1,105                   | 1,203                          |
| of the period   |  |              |              |                         |                                |

<sup>\*</sup> See Note 3C.

The notes to the consolidated financial statements are an integral part thereof.

#### **NOTE 1 – REPORTING ENTITY**

- A. Bezeq The Israel Telecommunication Corp. Ltd. (hereinafter: the Company) is a company domiciled in Israel whose shares are traded on the Tel Aviv Stock Exchange. The official address of the Company is 132 Menachem Begin Road, Tel Aviv. The condensed consolidated interim financial statements of the Company comprise those of the Company and its subsidiaries (jointly referred to as the Group), and the Group's interests in associates. The Group is a principal provider of communications services in Israel (see also Note 12 Segment Reporting).
- B. In October 2005, control in the Company was transferred from the State to Ap.Sb.Ar. Holdings Ltd. and the Company ceased to be a government company. In September 2008, Ap.Sb.Ar. Holdings Ltd. exercised an option to increase its holdings by 10.66% and its holding in the Company increased to 40.66%. As a result, the percentage of the State's holding decreased to 4.95% and from that date the State ceased to be an interested party in the Company by virtue of its holdings. The Company was declared a monopoly in the main areas in which it operates. An appeal filed by the Company was pending in the Antitrust Court against the non-revocation of its monopoly status in the basic telephony field. However, at the suggestion of the court (in view of the time elapsed since it was filed), the Company consented to withdraw the appeal. All the segments of operation of the Group are subject to competition. The activities of the Group are, in general, subject to government regulation and control.
- C. The Company is subject to various systems of laws that regulate and limit its business operations, including its tariffs, which are controlled by Sections 15 to 17 of the Communications Law. The tariffs of the Company's controlled services, which are set in regulations, are updated according to a linkage formula less a reduction factor, as laid down in the regulations and pursuant to the recommendations of public committees with a mandate to examine those tariffs. In March 2008 the Committee for Examining the Policy and Rules of Competition in Communications in Israel submitted its recommendations to the Minister of Communications. On August 13, 2008, the Minister of Communications announced his decision to adopt the conclusions of the committee, subject to a number of changes and emphases, and they will become the policy guiding the Ministry in the years to come. The Minister's decision increases the level of regulatory clarity to some extent.

The intensifying competition and numerous changes in the communications market are expected to have an adverse effect on the business results of the Group, an effect that the Group is unable to estimate.

#### **NOTE 2 – BASIS OF PRESENTATION**

- A. The condensed interim consolidated financial statements were prepared in accordance with IAS 34 *Interim Financial Reporting*, and in accordance with Chapter D of the Securities (Periodic and Immediate reports) Regulations, 5730-1970.
- **B.** These reports do not contain all the information required in full annual financial statements, and should be reviewed in the context of the annual financial statements of the Company and its subsidiaries at December 31, 2007 and the year then ended, and their accompanying notes (hereinafter: the annual financial statements). The Group states in the notes to the interim financial statements only the material changes that have occurred in its business and legal environment from the date of the most recent annual financial statements until the date of these interim financial statements.
- **C.** The condensed consolidated interim financial statements were approved by the Board of Directors on November 24, 2008.

#### NOTE 3 – REPORTING PRINCIPLES AND ACCOUNTING POLICIES

The significant accounting policies applied in these condensed consolidated interim financial statements are consistent with those applied in the annual financial statements for the year ended December 31, 2007, except as mentioned in this note.

#### A. Initial application of accounting standards

Commencing January 1, 2008, the following international financial reporting standards came into force:

- (1) Interpretation 11 of the International Financial Reporting Interpretations Committee (IFRIC 11) for IFRS 2 Group and Treasury Share Transactions. The interpretation requires that a share-based payment in which the entity receives goods and services as consideration for its own equity instruments, be accounted for as equity-settled share-based payment, irrespective of the question of how the equity instruments were obtained. This interpretation did not materially affect the results of the Group's operations and its financial position.
- (2) IFRIC 14 for IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction. The interpretation clarifies when refunds and reductions in future contributions in connection with defined benefit assets must be seen as available, and provides instruction about the influence of minimum contribution requirements on those assets. The interpretation relates to the question of when a minimum deposit requirement establishes a liability. This interpretation did not materially affect the results of the Group's operations and its financial position.
- (3) The Group opted for early adoption of IAS 2 Share-Based Payment Vesting and Cancellation. The standard states that vesting terms are terms that determine whether the group receives the services for which the other part is entitled to share-based payment, and they are limited to terms of service and performance. Non-vesting terms will be reflected in the fair value of the grant on the grant date, and after the grant date the group will not revise the fair value in respect of those terms. In addition, the standard describes the treatment of non-compliance with non-vesting terms. The early adoption did not materially affect the results of the Group's operations and its financial position.
- (4) Early adoption of IFRS 3 (revised) and IAS 27 (2008): The Group opted for early adoption of IFRS 3, *Business Combinations* (revised) and IAS 27 (2008) *Consolidated and Separate Financial Statements*.
  - (1) IAS 27 (2008) Consolidated and Separate Financial Statements. The standard addresses accounting treatment of non-controlling interests (minority interests), mainly the accounting treatment of changes in non-controlling interests after achieving control and when losing control of a subsidiary, and attributing profit or loss to the shareholders of the parent company and the non-controlling interests.
  - (2) IFRS 3 (2008), Business Combinations (revised). The standard also addresses business combinations achieved by contract alone, the definition of a business combination focusing on achieving control, including contingent consideration. The acquirer can elect to measure the non-controlling interests at fair value at the acquisition date, or at the non-controlling interests' proportionate share of the acquiree's identifiable assets and liabilities. When acquisition is achieved by consecutive purchase of shares (acquisition in stages), the identifiable assets and liabilities of the acquiree are recognized at their fair value when control is achieved (against profit or loss).

### NOTE 3 – REPORTING PRINCIPLES AND ACCOUNTING POLICIES (CONTD.)

#### A. Initial application of accounting standards (contd.)

(4) Early adoption of IFRS 3 (revised) and IAS 27 (2008) (contd.)

Application of the standards affected the share of the shareholders of the Company and the non-controlling rights in the losses of DBS. 58% of the losses of DBS were included in the part of the Company's shareholders, compared with the accounting treatment prior to application of the standards, whereby 100% of the losses of DBS net of financing expenses to the holders of the non-controlling interests, were included in the part of the shareholders of the Company. The standards were applied commencing January 1, 2008, with restatement of the equity component and the profit or loss at June 30, 2008 and March 31, 2008 and for the six-and three-month periods then ended, respectively.

#### a. Effect on equity

|   | As previously reported (Unaudited) NIS millions | Effects of early application (Unaudited) NIS millions | Following early application (Unaudited) NIS millions |
|---|---|---|--|
| At June 30, 2008 Balance of deficit Minority rights   | (2,112)<br>(406)                                | 32<br>(32)  | (2,080)<br>(438)                                     |
| At March 31, 2008 Balance of deficit Minority rights  | (1,870)<br>(386)                                | 13<br>(13)  | (1,875)<br>(399)                                     |
| b. Effect on profit or loss   |   |   |  |
|   | As previously reported (Unaudited) NIS millions | Effects of early application (Unaudited) NIS millions | Following early application (Unaudited) NIS millions |
| For the six-month period ended June 30, 2008 Earnings for the period attributable to: Equity holders of the Company Non-controlling interests | 835<br>(37)                                     | 32<br>(32)  | 867<br>(69)  |
| Earnings for the period   | 798   | <u>-</u>  | 798  |
| For the three-month period ended March 31, 2008 Earnings for the period attributable to:  |   |   |  |
| Equity holders of the Company<br>Non-controlling interests  | 398<br>(13)                                     | 13<br>(13)  | 411<br>(26)  |
| Earnings for the period   | 385   | -   | 385  |

#### NOTE 3 – REPORTING PRINCIPLES AND ACCOUNTING POLICIES (CONTD.)

#### B. New standards prior to their application

A number of new standards, amendments to existing standards and interpretations have not yet come into force on September 30, 2008, and therefore were not applied in the preparation of these consolidated financial statements. Since publication of the last annual report, the following standards have been published:

- (1) IAS 32 Financial Instruments: Presentation, IAS1 Presentation of Financial Statements Redeemable Financial Instruments and Obligations Arising on Liquidation. According to these amendments, certain redeemable financial instruments and obligations arising on liquidation are to be classified as equity if certain criteria exist. In addition, appropriate disclosure is required for redeemable instruments classified as equity. The amendments will apply to annual periods commencing on or after January 1, 2009. The amendments are not expected to have a material effect on the activities and financial position of the Group.
- (2) IFRIC 13 Customer Loyalty Programs. The interpretation addresses the accounting treatment of companies that grant benefits in customer loyalty programs (such as coupons for future benefits) at the time of purchase of goods or services. The interpretation explains how companies should account for the obligation to supply goods or services in the future, free of charge or at a discount (benefits) to customers who are expected to utilize the benefits. The interpretation applies to annual periods commencing on or after July 1, 2008. The Group is considering the effects of the interpretation on its financial statements.
- (3) IFRIC 15 Agreements for the Construction of Real Estate (in this sub-section: the interpretation). The interpretation provides guidelines for ascertaining whether real estate construction transactions are covered by IAS 18 Revenue, whereby revenue from the construction of real estate will be recognized similarly, from the aspects of timing and character, to revenue from the sale of a product or service, or are covered by IAS 11 Construction Contracts, whereby the revenue will be recognized according to the completion stage of the real estate asset. The interpretation will apply to annual periods commencing on or after January 1, 2009, and will be applied retrospectively. Early adoption is permitted, with disclosure. Adoption of the interpretation is not expected to affect the financial statements of the Group.
- (4) IFRIC 16 Hedges of a Net Investment in a Foreign Operation (in this sub-section: the interpretation). The interpretation relates to instances in which an investment is made in a foreign operation, and provides guidelines for hedging such an investment. The interpretation relates, inter alia, to the nature of the hedged risk and the amount of the hedged item for which the hedging is designated, to the location of the hedging item in the group of companies, and to the accounting treatment of the capital reserve on the date of disposal of the foreign operation. This interpretation applies to annual periods commencing on or after October 1, 2008. Early adoption is permitted, with disclosure. Adoption of the interpretation is not expected to influence the financial statements of the Group.
- (5) Improvements to IFRS. As part of a project for amending the international standards, in May 2008 the IASB published and approved 35 amendments to various international standards on a wide range of accounting issues. The importance of the amendments lies in their indicating the position of the IASB on those issues, and therefore they could affect the accounting treatment even prior to the date of their adoption. Most of the amendments will come into force for periods commencing on or after January 1, 2009, with early adoption permitted, subject to the terms set out for each amendment and subject to the transition provisions relating to initial adoption of IFRS. The Group is considering the effects of the aforementioned on its financial statements.

# NOTE 3 – REPORTING PRINCIPLES AND ACCOUNTING POLICIES (CONTD.)

#### B. New standards prior to their application (contd.)

(6) Hedgeable items, Amendment to IAS 39 – Financial Instruments: Recognition and Measurement: (hereinafter: the amendment). The amendment clarifies that changes in cash flows or changes in the fair value of a one-sided risk can be designated as a hedged item, in other words, a risk which is defined as a risk of exposure to fluctuations above or below a certain price or a defined variable. The amendment also clarifies that an inflationary component can be designated as a separate risk, provided it is contractually specified in the cash flows of index-linked debentures, so that it can be identified separately and measured reliably, and if the other cash flows of the instrument are not affected by the inflationary component. The amendment is effective retroactively for annual periods commencing on or after July 1, 2009. Early adoption is permitted, with disclosure. The Group is considering the effects of the amendment on its financial statements. Adoption of the standard is not expected to affect the consolidated financial statements.

#### C. Classified amounts

The condensed consolidated interim financial statements include reclassification of certain amounts of the comparative figures of the relevant sections, including the classification of broadcasting rights to non-current assets.

#### D. Index-linked assets and liabilities not measured at fair value

Further to Note 3C(1) to the financial statements at December 31, 2007, concerning index-linked financial instruments, discussion of the matter by IFRIC resulted in the committee's decision that the provisions of IAS 39, *Financial Instruments: Recognition and Measurement,* should be applied with discretion as to the most appropriate application of the standard's guidelines. Furthermore, the committee saw no justification for continuing its discussions of the matter. Nevertheless, the committee will refer the question to the IASB for review of the clarification or a broadening of the instructions for the implementation of IAS 39. In light of the aforesaid, the value of index-linked financial assets and liabilities that are not measured at fair value, is revalued in each period according to the actual rate of rise in the index.

#### E. Property, plant and equipment

On June 26, 2008, the Board of Directors of the Company resolved to approve the implementation of the NGN project. At that date, the Board approved detailed planning of the project, setting-up of two areas as operational pilots, and the purchase of soft switches. The project will be implemented in modules with Company assessments on a regular basis, and after each stage of implementation it will reconsider the viability of continuing the project, looking at all the variable factors that could influence its viability and therefore the need to revise the project outline. The content, pace of performance and the amounts to be invested in the project will be determined each year in the framework of the annual budget of the Company. In July 2008, an additional investment budget, in excess of the above, was approved for implementation in 2008, which includes, inter alia, management systems, equipment cabinets, MSAG systems, optical equipment and other items. The estimated life of part of the communications infrastructure that will be replaced in the project will vary, and as a result, the Company's depreciation expenses for that part expected to be accelerated. As a result of the aforementioned and despite the pace of performance of the entire project, the lifetime could still change. The estimated life was shortened, and as a result, depreciation expenses increased in the reporting quarter by approximately NIS 7 million. It is expected that the Company's depreciation expense will increase by an average of approximately NIS 55 million per year up to and including 2010, and in 2011 2013 it will decrease by approximately NIS 20 million per year on average. The effect of the aforementioned is subject to changes in the pace of deployment of the new network and the scrap value of the copper cables, if any.

#### **NOTE 4 – ESTIMATES**

The preparation of interim financial statements requires Management to make judgments and use estimates, assessments and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant estimations applied in these interim statements do not differ significantly from those applied to the annual financial statements.

#### **NOTE 5 – GROUP ENTITIES**

A detailed description of the Group entities appears in Note 33 to the annual financial statements of the Group at December 31, 2007. Below are details of the material changes that occurred in connection with the Group entities since publication of the last annual report.

#### A. D.B.S. Satellite Services (1998) Ltd. (DBS)

- (1) Since commencing its operations, DBS has accumulated considerable losses. Its losses in 2007 amounted to approximately NIS 118 million and the loss during the nine-month period ended September 30, 2008 is approximately NIS 247 million. As a result of these losses, its capital deficit and its working capital deficit at September 30, 2008 are approximately NIS 2.876 billion and NIS 525 million, respectively.
- (2) The Company's investment in DBS (primarily through shareholders' loans) at the balance sheet date amounts to approximately NIS 1.562 billion (without interest and linkage). The balance of DBS's current debt to the Company and its subsidiaries amounts to approximately NIS 110 million, of which approximately NIS 78 million is owed to the Company. The Company has come to an arrangement with DBS for the collection of a debt balance of approximately NIS 55.6 million in arrears. Under the arrangement, the debt will be paid in 60 equal monthly instalments plus interest at prime + 1.5%. At the balance sheet date, the debt balance in the arrangement is approximately NIS 33 million, and at the date of approval of the financial statements, DBS is not in compliance with the terms of the arrangement and the credit terms however the parties have reached agreement on the matter. The remainder of the debt to the Company, beyond the aforementioned arrangement, is a current debt for which the agreed terms of payment are the regular credit terms in effect between the Company and its customers..
- (3) During 2005, the banks completed the provision of the entire credit facility to which DBS was entitled under the financing agreements.

The terms of the loans and the credit facility that DBS received from the banks, which is NIS 974 million at September 30, 2008, impose various restrictions on DBS that include, inter alia, restrictions on providing a lien on or sale of certain assets, a restriction on receipt of credit from other banks without prior approval, a restriction concerning repayment of shareholders' loans, and a requirement for compliance with financial criteria (hereinafter: the conditions).

- a. DBS applied to the banks requesting revision of the stipulations for 2008 so as to adapt them to its budget, and on March 5, 2008, the banks agreed to amend the aforementioned stipulations. DBS also applied to the banks for further revision of a particular operational stipulation, and on June 25, 2008 the banks agreed to amend that stipulation as at June 30, 2008.
- b. At September 30, 2008, DBS is in compliance with the financial criteria set for it.
- c. The management of DBS believes that the sources of financing available to it will be sufficient for its operational requirements in the coming year, based on the projected cash flow approved by the board of directors of DBS. If additional resources are required to meet its operational requirements during the year, DBS will adapt its operations to preclude the need for additional resources beyond those available to it.

#### NOTE 5 - GROUP ENTITIES (CONTD.)

#### B. Pelephone Communications Ltd. (Pelephone)

Further to Pelephone's right to purchase frequencies from the Ministry of Communications as described in Note 18G to the financial statements at December 31, 2007, in February 2008 Pelephone notified the Ministry of Communications that it intends to exercise its right regarding allocation of the frequencies. In exercising its right, on September 7, 2008, Pelephone paid the Ministry of Communications approximately NIS 181 million in frequency fees and license fees.

#### **NOTE 6 – CONTINGENT LIABILITIES**

#### A. Claims

During the normal course of business, legal claims are filed against the companies in the Group, including applications for certification as class action lawsuits.

In the opinion of the Group's managements, based, *inter alia*, on legal opinions regarding the likelihood of success of the claims, including applications for certification of the class action lawsuits, appropriate provisions in the amount of approximately NIS 330 million, where such provisions were required, have been included in the financial statements to cover the exposure resulting from such claims.

In the opinion of the managements of the Group's companies, the additional exposure (in addition to the aforementioned provisions) at September 30, 2008, due to claims filed against the companies in the Group on various matters and the likelihood of realisation, amounts to approximately NIS 12.9 billion, of which approximately NIS 3.4 billion relates to salary-related claims filed by groups of employees or by individual employees which could have a far-reaching effect. The above amounts are stated before the addition of interest.

Concerning applications for certification of lawsuits as class actions to which the Group has exposure beyond the aforesaid (since the claims do not state a specific amount), see claims in Note 17A(4), (5), (7) and (20) to the financial statements as at December 31, 2007, and significant changes as described below.

A detailed description of these claims appears in Note 17A to the Group's annual financial statements at December 31, 2007. Details of the significant changes to the status of the material contingent liabilities of the Group since December 31, 2007 are provided below.

- (1) Further to Note 17A(1) to the financial statements at December 31, 2007, concerning a claim and application for its certification as a class action, which alleges a cartel in public switching, the amount of which is estimated by the plaintiff at approximately NIS 1.750 billion, on November 5, 2008, an application was filed to remove the application for certification as a class action and to dismiss the personal claim, paying expenses to the plaintiff that are not material.
- (2) Further to Note 17A(2)(a) to the financial statements at December 31, 2007, concerning a claim filed by 2,343 retired employees who were transferred from the Ministry of Communications to the Company upon its establishment on February 12, 2008, the plaintiffs filed a written summation of their allegations. The plaintiffs narrowed their claim to an incentive pay salary component and withdrew their claims relating to grossing up of tax and to clothing. Additionally, the claim from January 2007, which was filed by another 85 retired employees, was consolidated with the above claim.

#### A. Claims (contd.)

- (3) Further to Note 17A(3) to the financial statements at December 31, 2007, concerning a class action alleging unlawful collection of collection expenses, the court allowed an agreed notice of the parties whereby the definition of the group representing the application will be changed and will only apply to those charged for collection fees collected by the Company between March 11, 1999 and December 7, 2006 and the court will not be obliged in any way to rule on the matter of certification of the class action in the past. In the matter of another class action described in the same Note, in the amount of NIS 21 million on July 2, 2008, the court ruled, following the request of the plaintiff's lawyer (following the death of the plaintiff) and the Company's consent, to strike out the claim and the application for its certification as a class action. It is noted that the causes of the two above claims are similar, and the first class action is still pending.
- (4) Further to Note 17A(4) to the financial statements at December 31, 2007, concerning a class action against the Company, Bezeq International and the other international call operators concerning the charge of VAT on telephone calls originating from abroad, the Company and Bezeq International were struck out of the claim according to the procedural arrangement in the case.
- (5) Further to Note 17A(8) to the financial statements at December 31, 2007, concerning a claim and application for its certification as a class action, which alleges unlawful collection by the Company for surfing the internet at the promised speed on April 7, 2008, the Company filed a motion for leave to appeal the decision of the District Court.
- (6) Further to Note 17A(17) to the financial statements at December 31, 2007, concerning a claim and application for its certification as a class action against the Company in the matter of collection of a regular monthly payment for a fixed telephone line through which high-speed internet infrastructure services are also provided on June 27, 2008, a decision was given in which the application for certification of the class action and the action itself were struck out without an order to pay costs, with the consent of the parties.
- (7) Further to Note 17A(19) to the financial statements at December 31, 2007, concerning a claim and application for its certification as a class action against the Company (the Company was later deleted from the statement of claim), Bezeq International, the Chairman of the Board of Bezeq International and the then CEO of Bezeq International a hearing was held on April 14, 2008, in which the Court proposed the settlement described in Note 17A(19) above. Bezeq International rejected the settlement proposal and is awaiting the ruling of the Supreme Court on the merits of the appeal, in other words, whether the decision of the District Court to dismiss the application for certification as a class action should be reversed.
- (8) Further to Note 17A(30) to the financial statements at December 31, 2007, concerning the class action filed against DBS and against the cable companies in connection with the broadcasting of commercials during the World Cup telecasts on March 17, 2008, the applicants filed an agreed abandonment motion in the court, without an order to pay costs. On March 18, 2008, the court decided to allow the motion of the applications, and the claim was dismissed.
- (9) Further to Note 17A(31) to the financial statements at December 31, 2007, concerning class actions against DBS and against the Sports channel relating to the broadcasts of Channel 5+ on July 9, 2008, the Cable and Satellite Broadcasting Council announced that it will not appear at the proceeding, while reserving the right to review its position should the need arise later in the proceedings.
- (10) Further to Note 17A(32) to the financial statements at December 31, 2007, concerning claims filed against DBS in the matter of interrupted broadcasts on April 13, 2008, DBS filed its response to the application for certification, in which it denied the plaintiffs' allegations outright.

#### A. Claims (contd.)

- (11) In April 2008, a claim was filed in the Tel Aviv District Court against Pelephone, together with an application for its certification as a class action, in a total amount of approximately NIS 60 million. The claim is for restitution of amounts allegedly over-collected from Pelephone's subscribers in respect of Call Continue service from a voice-mail box and charging for 1-800 destinations.
- (12) In May 2008, a financial claim was filed in the Tel Aviv District Court against Pelephone and another defendant. The total amount of the claim is not defined in the claim. The claim is for restitution of amounts by the other defendant, which the plaintiff alleges it collected, through Pelephone, from the members of its customer club for services provided to those customers.
- (13) In May 2008, a claim was filed in the Tel Aviv District Court against Pelephone, Cellcom and Partner, together with an application for certification as a class action in a total amount of NIS 50 million. The claim is for the restitution of amounts which the plaintiffs allege was overcollected from the subscribers of the defendants for Callback service (calls made from abroad to Israel by means of a service which Pelephone calls Saver Service).
- (14) In June 2008, a claim was filed in the Tel Aviv District Court against Pelephone, together with an application for its certification as a class action in the amount of NIS 64 million. The claim is for restitution of amounts which the plaintiff alleges were collected by Pelephone unlawfully, in contravention of its license, as a commission for payment made by means of a voucher (a commission collected from a customer who does not pay the monthly charge by direct debit, but by individual payment each month).
- (15) In July 2008, a claim was filed in the Tel Aviv District Court against Pelephone, together with an application for its certification as a class action in the amount of approximately NIS 240 million. The claim is for restitution of amounts which the plaintiff alleges were over-collected from the defendant's subscribers in respect of Continue Call from the 144 information service, for the collection of arrearage interest from a subscriber who is late in making payment, and for direct debits and payments in respect of voucher payment at a service centre.
- (16) In the second quarter of 2008, four claims were filed against Bezeq International in the Tel Aviv District Court concerning Bezeq International's conduct relating to the use of international calling cards to the Philippines, Thailand and Nepal and applications for certification as class actions. The plaintiffs estimate the loss incurred by all members of the group at approximately NIS 200 million in the Filipino citizens' claim, approximately NIS 150 million in the Thai citizens' claim, approximately NIS 58 million in the Nepali citizens' claim, and approximately NIS 332 million in the additional group of Thai citizens.
- (17) In July 2008, Bezeq International received a claim that was filed in the Tel Aviv District Court together with an application for its certification as a class action, concerning charging customers at a dollar exchange rate higher than the representative rate. The amount of the claim is not stated, but is estimated by the plaintiff in the tens of millions of shekels. The motion filed by Bezeq International to order the plaintiff to deposit a guarantee to secure its expenses was dismissed.
  - On July 13, 2008, Bezeq International received another claim in the same matter, together with an application for its certification as a class action, filed in the Tel Aviv District Court by another of its business customers. The application for certification is for the business customers of Bezeq International from whom payment was collected for Bezeq International's services at a dollar exchange rate higher than the representative rate, from September 2007 to the date of filing the claim. The plaintiff estimates the amount of the claim at approximately NIS 93 million. Bezeq International intends to file a motion to order the plaintiff to deposit a guarantee to secure Bezeq International's expenses if the claim is dismissed.

#### B. Claims which cannot yet be assessed or for which the exposure cannot be calculated

For a detailed description of the claims in respect of which the exposure cannot yet be assessed or calculated, see Note 17B to the Group's annual financial statements as at December 31, 2007. Details of material changes since December 31, 2007 are provided below:

#### Claims for which the exposure cannot be calculated

- (1) Further to Note 17B(1) to the financial statements at December 31, 2007, concerning a claim against the Company and against Makefet Fund which was filed by Company employees who retired under a retirement agreement from November 2007 in March 2008 an identical claim was filed in the Tel Aviv District Labour Court by another 17 retired Company employees.
- (2) Further to Note 17B(2) to the financial statements at December 31, 2007, concerning a claim against the Company, Makefet Fund and the State of Israel, which was filed by the Organization of Bezeq Retirees and six of its retirees, alleging violation of arrangements which were agreed when the employees transferred from the civil service to the Company on June 5, 2008, the court decided to strike out the claim.

#### Claims that cannot be assessed

- (3) Further to Note 17C(10) to the financial statements at December 31, 2007, following an application by a DBS shareholder holding an insignificant number of shares to the Tel Aviv District Court, an arbitrator was appointed to hear the case. The shareholder filed a claim against the Company and against another DBS shareholder for the revocation of the shareholders agreement at DBS, and for restitution and compensation of NIS 160 million, claiming for losses incurred to the plaintiffs relating to the management of DBS.
- (4) In October 2008, a claim was filed in the Tel Aviv District Court against Pelephone, together with an application for its certification as a class action, in the amount of approximately NIS 716 million. The claim is for restitution of amounts collected by the defendant from its subscribers for a 3G internet package. The plaintiff claims that the defendant allegedly requires customers to join the 3G internet package when purchasing a handset, in contravention of its license and the law.
- (5) In August 2008 a claim against DBS was filed at the District Court in Tel Aviv together with an application for its certification as a class action in the amount of approximately NIS 19 million. The claim and application for certification are for DBS's termination of broadcasts of the Adventure 1 and Discovery Science channels without reducing the subscriber fees.
- (6) On October 30, 2008, a claim was filed against DBS together with an application for its certification as a class action. The plaintiff did not determine the exact amount of the claim, alleging that at this stage it cannot be assessed, however the plaintiff noted that its value exceeds NIS 2.5 million. The matter of the claim and of the application is the failure to disconnect the plaintiff from HOT's multichannel television and the continued charge for these services, despite the agreement with DBS.

#### C. Other contingencies

For a detailed description of other contingencies, see Note 17C to the Group's annual financial statements as at December 31, 2007. Details of material changes since December 31, 2007, are provided below.

(1) Further to Note 17C(1) to the financial statements at December 31, 2007, in the matter of the Antitrust Commissioner's ruling that the Company abused its status in the market when it disconnected its network from the HOT network – on March 16, 2008, the Company filed an appeal against the Commissioner's ruling.

#### C. Other contingencies (contd.)

- (2) Further to Note 17C(2)(b) to the financial statements at December 31, 2007, in the matter of a shareholder's letter pursuant to Section 194 of the Companies Law, on the matter of approval of transfer of funds from the Company to DBS contrary to decisions of the Ministers of Communications on April 6, 2008, the shareholder filed an application for leave to file a derivative action against the Company and a statement of claim against directors who were party to the decision, which led to the Company incurring losses of NIS 10 million (the amount called in by the Ministry of Communications from the Company's guarantee). The Company's response was filed on August 7, 2008.
- (3) Further to Note 17C(6) to the financial statements at December 31, 2007, in connection with a claim filed by the cable companies (HOT) against DBS on July 9, 2008, the parties filed an application for approval of a settlement agreement, part of which is a request to strike out the claim without an order to pay costs. On the same date, the court validated the settlement agreement between the parties.
  - In addition and further to the same Note, in the matter of a claim filed against Pelephone concerning the solicitation of information about the plaintiff's business in May 2008, the claim was dismissed due to the plaintiff's failure to appear before the court.
- (4) Further to Note 17C(7) to the financial statements at December 31, 2007, concerning the operation of facilities that emit electromagnetic radiation after termination of the strike at the Ministry for Environmental Protection, the proceedings for issue of operating permits for communications and broadcasting installations by the Supervisor of Radiation were completed. In addition, on April 17, 2008, the Company submitted its reservations concerning the proposed draft of National Outline Plan for Communications NOP/36A Small Broadcasting Installations, and NOP/36B Large Broadcasting Installations. In brief, the reservations are that the plans as proposed, and in particular as they relate to changing the definitions of large and small broadcasting installations create practical difficulties which could prevent the Company from granting the public some of the varied services it provides and is obligated by law to provide.

On July 29, 2008, the Company received notice that in June 2008, National Outline Plan 56 came into force, which regulates the manner of erection and registration of communications installations in the Administrated Territories. The plan includes transition directives for installations erected prior to 1984 and for existing installations. The Company is studying the subject, and at the date of publication of this report is unable to assess its expected effects.

- (5) Further to Note 17C(9) to the financial statements at December 31, 2007, concerning an application for certification of a class action against Pelephone in the amount of NIS 12 billion the action was struck out without an order to pay costs.
- (6) In February 2008, the Ministry of Industry, Trade and Labour (hereinafter: the Ministry), instituted an investigation of DBS relating to the terms of employment of a certain group of DBS employees, and DBS was required to submit various documents to the Ministry, which it did. The investigation is still in its initial stages, and its full extent is not yet known.

Furthermore, in December 2007, DBS received a letter from 19 of its employees (18 of whom are no longer employed by DBS), regarding various periods between 2001 and 2007 in which they allege that during the period of their employment at DBS they were not paid all the monies due to them. On April 21, 2008, DBS sent its reply to those employees, rejecting all their allegations. At this stage, the extent of the Ministry's investigation is unknown, and no action has been filed by the employees.

#### NOTE 7 – TRANSACTIONS WITH INTERESTED PARTIES AND RELATED PARTIES

- **A.** On June 1, 2008, the general meeting of the shareholders of the Company approved the terms of employment of the Chairman of the Board of the Company. Below are the main points of the engagement of the chairman of the Board:
  - (1) The Chairman is employed under a personal employment agreement as acting Chairman of the Board of Directors of the Company, in a full-time position, effective from September 4, 2007, the date on which the Chairman actually commenced employment with the Company.
  - (2) The salary of the Chairman is NIS 175,000 per month, linked to the CPI. In addition, the Chairman in entitled to contributions to managers' insurance, study fund and disability insurance. The Company will provide the Chairman with a company car, and will bear all the car maintenance expenses.
  - (3) The Chairman will be granted 9,000,000 options, as described in Section 8B below.
  - (4) A decision on the award of an annual bonus will be made at the discretion of the Company Board of Directors, subject to the approval of the Audit Committee of the Board of Directors and the general meeting. The amount of the annual bonus, if awarded, will be between six and eighteen monthly salaries.
  - (5) Immediately after approval of the agreement by the general meeting, the Company will pay the Chairman a special "signature bonus" of NIS 1.2 million.
  - (6) The Company will insure the Chairman with directors' and officers' insurance, and will compensate him, from time to time as is customary with respect to other directors in the Company.
  - (7) The engagement between the Company and the Chairman is for an unlimited period, where each party is entitled to bring it to an end at any time and for any reason by giving 12 months' notice (the Company) or 6 months' notice (the Chairman).
- **B.** On September 28, 2008, the general meeting of the Company's shareholders approved extension of the Company's engagement in the management agreement with a corporation related to Ap.Sb.Ar. Holdings Ltd., the controlling shareholder in the Company, for a period of three years subsequent to the end of the term of the current agreement, on the same terms as the original agreement.
- C. On September 4, 2008, the general meeting of the shareholders of DBS approved an annual grant plan for the CEO of DBS for 2009-2010. The approved plan is based on incrementally meeting certain goals as defined in the plan.
- **D.** Further to Note 29F(8) to the financial statements at December 31, 2007, on October 30, 2008, the Board of Directors of the Company approved the purchase of an insurance policy to cover the liability of directors and officers for a period of one year commencing October 11, 2008, with a limited liability of USD 100 million per claim and for the entire period of insurance, and additionally, a limit of liability of USD 30 million per claim and for all claims in the period of insurance in respect of legal expenses in Israel only and a limit of liability of USD 50 million for subsidiaries (as part of the aforementioned limit of liability), this being part of a framework transaction approved by the general meeting of the shareholders of the Company on December 26, 2007. The annual premium in respect of the p9olicy is approximately USD 369,000.
- **E.** For the matter of stock options for senior officers who are key personnel in the Group, see Note 8 below.

#### **NOTE 8 – SHARE-BASED PAYMENTS**

**A.** On November 20, 2007, the Board of Directors of the Company resolved to adopt a new stock options plan for managers and senior employees in the Company and/or in associates, which would allocate up to 65,000,000 non-negotiable options exercisable for up to 65,000,000 shares of the Company and representing approximately 2.5% of the issued capital of the Company, and at full dilution – 2.37% of the share capital.

On December 25, 2007, the Company published an outline for the allocation of up to 65,000,000 options in accordance with the Securities (Details of an outline offer of securities to employees) Regulations, 5760-2000, which described, inter alia, the terms of the plan, as well as a private placement report in accordance with the Securities (Private placement of securities in a listed company) Regulations 5760-2000.

The options plan and the allotment of all the options in accordance with the plan were approved by the general meeting of the Company on January 31, 2008, in accordance with the Company's Articles of Association (since in certain cases, there is also a requirement in law for the further approval of the general meeting).

Exercise of the options under the plan is contingent upon receipt of the appropriate approvals in accordance with the provisions of the Communications (Telecommunications and Broadcasts) (Determination of an essential service provided by Bezeq, The Israel Telecommunications Corp. Ltd.) Order, 5757-1997 (hereinafter: "the Telecommunications Order"). Following the exercise of the options for the purchase of shares by the controlling shareholder in the Company, Ap.Sb.Ar. Holdings Ltd., and the increase in its holding of the Company's shares to 40.66%, exercise of the options under the plans is possible without the amendment of the Telecommunications Order.

The option warrants will vest in three equal annual portions. The vesting dates of each portion will fall at the end of each of the first, second and third years from the grant date, respectively, and the expense for each portion will be spread according to its vesting period. In addition, the plan sets terms which, if met, bring forward the vesting dates.

Exercise of the options for shares will be by using a cashless exercise mechanism, unless the Board of Directors decides otherwise.

The exercise price set for the grant of up to 49,950,000 options is NIS 5.50 (adjusted for distribution of a dividend in cash or in kind). On June 26, 2008, the Board of Directors of the Company resolved that the exercise price for future grants of options, as will be approved by the Board of Directors from time to time, will be the same as the average closing price of the Company's share on the stock exchange in the 30 days' trading prior to the date of the Board's decision to grant options to those offerees.

- **B.** Of the options, 61,550,000 were actually allocated at the date of the financial statements, as follows:
  - (1) 52,550,000 options warrants whose theoretical economic value is approximately NIS 147 million (of which 17,750,000 option warrants were allocated to the CEO of the Company and to senior officers who are key persons in the Group, the theoretical economic value of which is approximately NIS 45 million), based, inter alia, on the share price on the grant date, a risk-free annual interest rate between 5.09% and 5.68%, a weighted average of expected life of between 4.5 and 5.5 years, the exercise price between 5.5 and 6.35, as noted above and an annual standard deviation between 22.7% and 24.3%. The grant date was set as the later of the date of the general meeting and the date of the notice to the employees. This restriction described above as imposed by the Telecommunications Order was taken into account in calculating the theoretical economic value of the options assuming that the restriction can be resolved.
  - (2) On April 17, 2008, the Board of Directors of the Company resolved to allocate 9,000,000 options to the Chairman of the Board in accordance with the plan described in Section A. above, subject to a number of changes relating to the terms of the Chairman's options. The allocation of options to the Chairman was approved by the general meeting of the shareholders of the Company on June 1, 2008.

# NOTE 8 - SHARE-BASED PAYMENTS (CONTD.)

#### B. (contd.)

#### (2) (contd.)

The options will vest in 12 equal quarterly portions. The vesting dates of each portion will fall at the end of each quarter from the grant date, and the expense will be spread for each portion in accordance with its vesting period. In addition, the plan sets terms which, if met, will bring the vesting date forward.

The exercise price of each option warrant is NIS 6.4405 per share. The price was set according to the share price on the date on which the Chairman took up his post – September 4, 2007 (which was NIS 6.649 per share) and after adjustment for distribution of a net dividend in the amount of NIS 0.26 per share, for which the X-day was April 14, 2008. The closing price of the Company's share on June 1, 2008, the date of approval by the general meeting, was NIS 6.494 per share.

The theoretical economic value of the option warrants granted to the Chairman as described above, according to a weighted Black and Scholes model, is approximately NIS 16 million, based, inter alia, on the share price on the grant date, a risk-free annual interest rate of 5.1%, a weighted average expected life of 4 years, the exercise price noted above, an annual standard deviation of 23.11%, and a solution to the restriction described above as imposed by the Telecommunications Order.

#### **C.** The terms of the options are as follows:

| Grant date / eligible employees   | No. of<br>instruments<br>in thousands | Vesting terms   | Contractual life of options |
|---|---------------------------------------|---|-----------------------------|
| A. Grant of options from the State to employees on October 11, 2005   | 122,698                               | Immediate (subject to lock-up, commencing at the end of 2 years, and 3 years – one third each year) | 4 years                     |
| B. Grant of options to employees on February 22, 2007 (1)   | 78,151                                | Immediate (subject to lock-up for two years)  | 5 years                     |
| C. Grant to the Chairman of the Board   | 9,000                                 | 12 quarterly portions   | 4 years                     |
| <ul> <li>D. Approval and/or grant of options to<br/>managers, senior employees and<br/>officers up to the date of approval of<br/>the financial statements</li> </ul> | 52,550                                | Three equal annual portions   | 8 years                     |
| Total stock options granted   | 262,399                               |   |                             |

<sup>(1)</sup> The expenses in respect of this grant were recorded in 2006 as a promise was made to the employees in 2006, along with the conditions of the grant.

<sup>(2)</sup> The options referred to in A and B are settled by way of physical delivery of shares. The options referred to in C and D are settled in a cashless exercise mechanism.

#### NOTE 8 - SHARE-BASED PAYMENTS (CONTD.)

#### C. The terms of the options (contd.)

| For the nine-more | For the nine-month period ended |                |  |
|-------------------|---------------------------------|----------------|--|
| Septen            | nber 30                         | December 31    |  |
| 2008              | 2007                            | 2007           |  |
| (Unaudited)       | (Unaudited)                     | (Audited)      |  |
| (in thousands)    | (in thousands)                  | (in thousands) |  |
| 200,849           | 200,849                         | 200,849        |  |
| 61,550            | -                               | -              |  |
| (3,800)           | -                               | -              |  |
| (20,278)          | -                               | -              |  |

**Number of options** 

| Balance in circulation at January 1 Options granted during the period Options forfeited during the period Options exercised during the period |
|---|
| Balance in circulation at the end of the period   |
| Exercisable at the end of the period, subject to lock-up terms  |

Exercisable at the end of the period not subject

to lock-up

| 21,371 | <br> |
|--------|------|

200,849

200,849

200,849

200,849

Subsequent to the balance sheet date, approximately 6,289,000 options granted by the State to employees on October 11, 2005 were exercised.

238,321

159,950

The weighted average exercise price in the nine-month periods ending on September 30, 2008 and in 2007 was NIS 3.13 per share and NIS 2.852 per share, respectively.

The average share price in the nine-month period ended September 30, 2008 and in 2007 is NIS 6.59 per share and NIS 6.82 per share, respectively.

The range of the exercise price of the balance of the issued options at September 30, 2008, is between NIS 2.26 and NIS 6.44, and the weighted average of the remaining contractual life is 3.186 years.

The fair value of the services received in consideration of the options for shares granted is based on the fair value of the options granted, which was measured according to the Black and Scholes model on the basis of the following parameters:

Average of the fair value on the grant date

Share price
Exercise price
Expected volatility
Life of the option
Risk-free interest rate (based on government bonds)

| For the nine-mon | For the nine-month period ended |             |  |  |
|------------------|---------------------------------|-------------|--|--|
| Septem           | ber 30                          | December 31 |  |  |
| 2008             | 2007                            | 2007        |  |  |
| NIS 2.65         | -                               | -           |  |  |
| NIS 6.18 - 7.049 | -                               | -           |  |  |
| NIS 5.5 - 6.44   | -                               | -           |  |  |
| 22.7% - 24.3%    | -                               | -           |  |  |
| 4 - 5.5 years    | -                               | -           |  |  |
| 5.09% - 5.68%    | -                               | -           |  |  |

#### Salary expense

| For the nine-mor | For the nine-month period ended |              |  |  |  |
|------------------|---------------------------------|--------------|--|--|--|
| Septem           | September 30                    |              |  |  |  |
| 2008             | 2007                            | , 2007       |  |  |  |
| (Unaudited)      | (Unaudited)                     | (Audited)    |  |  |  |
| NIS millions     | NIS millions                    | NIS millions |  |  |  |
| 53               | -                               | -            |  |  |  |

Stock options granted in the reporting period (1)

(1) In calculating the salary expense, a discount of 5% was taken into account in respect of forfeiture, for each year.

# **NOTE 9 – REVENUES**

|   | For the nine-month period<br>ended September 30 |                  |              | month period otember 30 | For the year ended<br>December 31 |
|---|---|------------------|--------------|-------------------------|-----------------------------------|
|   | 2008  | 2007             | 2008         | 2007                    | 2007                              |
|   | (Unaudited)                                     | (Unaudited)      | (Unaudited)  | (Unaudited)             | (Audited)                         |
|   | NIS millions                                    | NIS millions     | NIS millions | NIS millions            | NIS millions                      |
| Fixed-line domestic communications                                    |   |                  |              |                         |                                   |
| Landline telephony  | 2,630   | 2,864            | 869          | 943                     | 3,798                             |
| Internet – infrastructure   | <b>585</b>                                      | <sup>2</sup> 516 | 194          | 180                     | <sup>^</sup> 711                  |
| Transmission, data communication and others                           | 741   | 691              | 260          | 244                     | 935                               |
| 55.5  |   |                  |              |                         |                                   |
|   | 3,956   | 4,071            | 1,323        | 1,367                   | 5,444                             |
| Cellular telephones Cellular services and terminal                    |   |                  |              |                         |                                   |
| equipment   | 2,824   | 2.734            | 970          | 950                     | 3,669                             |
| Sale of terminal equipment  | 549   | 539              | 179          | 179                     | 711                               |
|   | 3,373   | 3,273            | 1,149        | 1,129                   | 4,380                             |
| International communications, internet services and network end point | 920   | 917              | 314          | 303                     | 1,226                             |
| Multi-channel television  | 1,074   | 1,003            | 364          | 333                     | 1,331                             |
| Others  | 22  | 16               | 9            | 7                       | 19                                |
|   | 9,345   | 9,280            | 3,159        | 3,139                   | 12,400                            |
|   |   |                  |              |                         |                                   |

# **NOTE 10 – OPERATING AND GENERAL EXPENSES**

|   | For the nine-month period<br>ended September 30 |              |              | month period otember 30 | For the year ended<br>December 31 |  |
|---|---|--------------|--------------|-------------------------|-----------------------------------|--|
|   | 2008  | 2007         | 2008         | 2007*                   | 2007                              |  |
|   | (Unaudited)                                     | (Unaudited)  | (Unaudited)  | (Unaudited)             | (Audited)                         |  |
|   | NIS millions                                    | NIS millions | NIS millions | NIS millions            | NIS millions                      |  |
| Cellular telephone expenses                     | 1,303   | 1,359        | 438          | 468                     | 1,828                             |  |
| General expenses                                | 816   | 841          | 292          | 290                     | 1,187                             |  |
| Materials and spare parts                       | 597   | 647          | 170          | 217                     | 924                               |  |
| Consumption of satellite services content       | 346   | 326          | 114          | 124                     | 426                               |  |
| Services and maintenance by sub-<br>contractors | 248   | 286          | 78           | 94                      | 381                               |  |
| Building maintenance                            | 240   | 247          | 84           | 81                      | 332                               |  |
| International communication expenses            | 198   | 275          | 65           | 90                      | 338                               |  |
| Motor vehicle maintenance expenses              | 143   | 143          | 49           | 50                      | 183                               |  |
| Royalties to the State of Israel                | 98  | 145          | 40           | 49                      | 194                               |  |
| Collection fees                                 | 36  | 38           | 12           | 12                      | 48                                |  |
|   | 4,025   | 4,307        | 1,342        | 1,475                   | 5,841                             |  |

<sup>\*</sup> See Note 3C.

# NOTE 11 - CONDENSED DATA FROM THE INTERIM SEPARATE FINANCIAL STATEMENTS OF THE COMPANY

#### A. Income statement

|  | For the nine-month period<br>ended September 30 |              |              | month period<br>otember 30 | For the year ended<br>December 31 |  |
|--|---|--------------|--------------|----------------------------|-----------------------------------|--|
|  | 2008  | 2007         | 2008         | 2007                       | 2007                              |  |
|  | (Unaudited)                                     | (Unaudited)  | (Unaudited)  | (Unaudited)                | (Audited)                         |  |
|  | NIS millions                                    | NIS millions | NIS millions | NIS millions               | NIS millions                      |  |
| Revenues (see B below)                 | 4,150   | 4,260        | 1,388        | 1,425                      | 5,713                             |  |
| Costs and expenses                     |   |              |              |                            |                                   |  |
| Depreciation and amortisation          | 643   | 709          | 214          | 236                        | 941                               |  |
| Salary                                 | 905   | 964          | 289          | 328                        | 1,293                             |  |
| General and operating expenses         | 1,398   | 1,576        | 464          | 509                        | 2,121                             |  |
| Other operating expenses (income), net | (14)  | 72           | (1)          | 25                         | 79                                |  |
|  | 2,932   | 3,321        | 966          | 1,098                      | 4,434                             |  |
| Operating income for the period        | 1,218   | 939          | 422          | 327                        | 1,279                             |  |

# B. Revenue segmentation

|                                     | For the nine-month period ended September 30 |              |              | month period<br>otember 30 | For the year ended<br>December 31 |
|-------------------------------------|--|--------------|--------------|----------------------------|-----------------------------------|
|                                     | 2008   | 2008 2007*   |              | 2007*                      | 2007                              |
|                                     | (Unaudited)                                  | (Unaudited)  | (Unaudited)  | (Unaudited)                | (Audited)                         |
|                                     | NIS millions                                 | NIS millions | NIS millions | NIS millions               | NIS millions                      |
| Telephony                           | 2,708  | 2,939        | 899          | 972                        | 3,905                             |
| Internet                            | 585  | 517          | 194          | 179                        | 712                               |
| Transmission and data communication | 596  | 561          | 200          | 194                        | 754                               |
| Other services                      | 261  | 243          | 95           | 80                         | 342                               |
|                                     | 4,150  | 4,260        | 1,388        | 1,425                      | 5,713                             |

# **NOTE 12 – SEGMENT REPORTING**

The Company and the investee companies operate in various segments of the communications sector. Data on activities by segment are stated by the segments of operation of these companies.

|  |  | For th                | e nine-month period                                     | ended September             | 30, 2008 (unaud | ited)        |              |
|--|--|-----------------------|---|-----------------------------|-----------------|--------------|--------------|
|  | Domestic<br>fixed-line<br>communications | Cellular<br>telephone | International communications, internet and NEP services | Multi-channel<br>television | Others          | Adjustments  | Consolidated |
|  | NIS millions                             | NIS millions          | NIS millions  | NIS millions                | NIS millions    | NIS millions | NIS millions |
| Revenues   |  |                       |   |                             |                 |              |              |
| Revenues from external sources<br>Inter-segment revenues | 3,900<br>250                             | 3,373<br>202          | 920<br>49   | 1,130<br>6                  | 22<br>35        | (542)        | 9,345        |
| Total revenues   | 4,150                                    | 3,575                 | 969   | 1,136                       | 57              | (542)        | 9,345        |
| Segment results  | 1,218                                    | 774                   | 171   | 122                         | 1               |              | 2,286        |
|  |  | For th                | e nine-month period                                     | ended Sentember             | 30, 2007 (unaud | ited)        |              |
|  | Domestic<br>fixed–line<br>communications | Cellular<br>telephone | International communications, internet and NEP services | Multi-channel television    | Others          | Adjustments  | Consolidated |
|  | NIS millions                             | NIS millions          | NIS millions  | NIS millions                | NIS millions    | NIS millions | NIS millions |
| Revenues   |  |                       |   |                             |                 |              |              |
| Revenues from external sources<br>Inter-segment revenues | 4,016<br>244                             | 3,273<br>229          | 917<br>53   | 1,058<br>9                  | 16<br>31        | (566)        | 9,280        |
| Total revenues   | 4,260                                    | 3,502                 | 970   | 1,067                       | 47              | (566)        | 9,280        |
| Segment results  | 939                                      | 672                   | 159   | 51                          | 2               | _            | 1,823        |

# NOTE 12 - SEGMENT REPORTING (CONTD.)

|                                |  | For the               | e three-month period                                    | ended Septembe              | r 30, 2008 (unauc | dited)       |              |
|--------------------------------|--|-----------------------|---|-----------------------------|-------------------|--------------|--------------|
|                                | Domestic<br>fixed-line<br>communications | Cellular<br>telephone | International communications, internet and NEP services | Multi-channel<br>television | Others            | Adjustments  | Consolidated |
|                                | NIS millions                             | NIS millions          | NIS millions  | NIS millions                | NIS millions      | NIS millions | NIS millions |
| Revenues                       |  |                       |   |                             |                   |              |              |
| Revenues from external sources | 1,313                                    | 1,149                 | 314   | 374                         | 9                 | -            | 3,159        |
| Inter-segment revenues         | 75                                       | 65                    | 15  | 1                           | 11                | (167)        |              |
| Total revenues                 | 1,388                                    | 1,214                 | 329   | 375                         | 20                | (167)        | 3,159        |
| Segment results                | 422                                      | 293                   | 54  | 52                          | 1                 |              | 822          |
|                                |  | For the               | e three-month period                                    | ended Septembe              | r 30. 2007 (unauc | lited)       |              |
|                                | Domestic<br>fixed–line<br>communications | Cellular<br>telephone | International communications, internet and NEP services | Multi-channel television    | Others            | Adjustments  | Consolidated |
|                                | NIS millions                             | NIS millions          | NIS millions  | NIS millions                | NIS millions      | NIS millions | NIS millions |
| Revenues                       |  |                       |   |                             |                   |              |              |
| Revenues from external sources | 1,341                                    | 1,129                 | 303   | 359                         | 7                 | -            | 3,139        |
| Inter-segment revenues         | 84                                       | 74                    | 23  | 1                           | 10                | (192)        |              |
| Total revenues                 | 1,425                                    | 1,203                 | 326   | 360                         | 17                | (192)        | 3,139        |
| Segment results                | 327                                      | 219                   | 54  | (4)                         | -                 | -            | 596          |

# NOTE 12 – SEGMENT REPORTING (CONTD.)

|                                | For the year ended December 31, 2007 (audited) |                       |   |                          |              |              |              |
|--------------------------------|--|-----------------------|---|--------------------------|--------------|--------------|--------------|
|                                | Domestic<br>fixed-line<br>communications       | Cellular<br>telephone | International communications, internet and NEP services | Multi-channel television | Others       | Adjustments  | Consolidated |
|                                | NIS millions                                   | NIS millions          | NIS millions  | NIS millions             | NIS millions | NIS millions | NIS millions |
| Revenues                       |  |                       |   |                          |              |              |              |
| Revenues from external sources | 5,373  | 4,380                 | 1,226   | 1,402                    | 19           | -            | 12,400       |
| Inter-segment revenues         | 340  | 304                   | 78  | 12                       | 46           | (780)        |              |
| Total revenues                 | 5,713  | 4,684                 | 1,304   | 1,414                    | 65           | (780)        | 12,400       |
| Segment results                | 1,279  | 805                   | 204   | 48                       | _*           |              | 2,336        |

# NOTE 13 - CONDENSED FINANCIAL STATEMENTS OF PELEPHONE COMMUNICATIONS LTD., D.B.S. SATELLITE SERVICES (1998) LTD., AND BEZEQ INTERNATIONAL LTD.

# 1. Pelephone Communications Ltd.

# A. Balance sheet

|                         | September 30<br>2008 | September 30<br>2007 | December 31 2007 |
|-------------------------|----------------------|----------------------|------------------|
|                         | (Unaudited)          | (Unaudited)          | (Audited)        |
|                         | NIS millions         | NIS millions         | NIS millions     |
| Current assets          | 1,912                | 1,863*               | 1,976            |
| Non-current assets      | 2,626                | 2,387*               | 2,363            |
|                         | 4,538                | 4,250                | 4,339            |
| Current liabilities     | 1,092                | 1,087                | 1,106            |
| Non-current liabilities | 1,075                | 1,186                | 1,154            |
| Total liabilities       | 2,167                | 2,273                | 2,260            |
| Shareholders' equity    | 2,371                | 1,977                | 2,079            |
|                         | 4,538                | 4,250                | 4,339            |
|                         | <u>-</u>             |                      |                  |

<sup>\*</sup> See Note 3C

# B. Income statement

|  | For the nine-month period<br>ended September 30 |                |              | month period<br>otember 30 | For the year ended<br>December 31 |  |
|--|---|----------------|--------------|----------------------------|-----------------------------------|--|
|  | 2008  | 2007           | 2008         | 2007                       | 2007                              |  |
|  | (Unaudited)                                     | (Unaudited)    | (Unaudited)  | (Unaudited)                | (Audited)                         |  |
|  | NIS millions                                    | NIS millions   | NIS millions | NIS millions               | NIS millions                      |  |
| Revenues from services and sales<br>Cost of services and sales | 3,575<br>2,404                                  | 3,502<br>2,451 | 1,214<br>778 | 1,203<br>848               | 4,684<br>3,347                    |  |
| Gross profit   | 1,171   | 1,051          | 436          | 355                        | 1,337                             |  |
| Sales and marketing expenses                                   | 298   | 308            | 107          | 111                        | 430                               |  |
| General and administrative expenses                            | 99  | 71             | 36           | 25                         | 102                               |  |
|  | 397   | 379            | 143          | 136                        | 532                               |  |
| Operating income   | 774   | 672            | 293          | 219                        | 805                               |  |
| Financing expenses   | 105   | 97             | 33           | 54                         | 114                               |  |
| Financing income   | (92)  | (84)           | (28)         | (41)                       | (109)                             |  |
| Financing expenses, net  | 13  | 13             | 5            | 13                         | 5                                 |  |
| Profit before income tax                                       | 761   | 659            | 288          | 206                        | 800                               |  |
| Income tax   | 207   | 177            | 77           | 52                         | 215                               |  |
| Net profit for the period                                      | 554   | 482            | 211          | 154                        | 585                               |  |

# NOTE 13 - CONDENSED FINANCIAL STATEMENTS OF PELEPHONE COMMUNICATIONS LTD., D.B.S. SATELLITE SERVICES (1998) LTD., AND BEZEQ INTERNATIONAL LTD. (CONTD.)

# 2. D.B.S. Satellite Services (1998) Ltd.

# A. Balance sheet

|                                     | September 30<br>2008 | September 30<br>2007 | December 31 2007 |
|-------------------------------------|----------------------|----------------------|------------------|
|                                     | (Unaudited)          | (Unaudited)          | (Audited)        |
|                                     | NIS millions         | NIS millions         | NIS millions     |
| Current assets                      | 168                  | 163*                 | 157*             |
| Non-current assets                  | 982                  | 898*                 | 943*             |
|                                     | 1,150                | 1,061                | 1,100            |
| Current liabilities                 | 694                  | 1,427                | 1,483            |
| Non- current liabilities            | 3,332                | 2,190*               | 2,246*           |
| Total liabilities<br>Equity deficit | 4,026<br>(2,876)     | 3,617<br>(2,556)     | 3,729<br>(2,629) |
|                                     | 1,150                | 1,061                | 1,100            |

# B. Income statement

|   |              | month period<br>otember 30 |              | month period<br>otember 30 | For the year ended<br>December 31 |  |
|---|--------------|----------------------------|--------------|----------------------------|-----------------------------------|--|
|   | 2008         | 2007                       | 2008         | 2007                       | 2007                              |  |
|   | (Unaudited)  | (Unaudited)                | (Unaudited)  | (Unaudited)                | (Audited)                         |  |
|   | NIS millions | NIS millions               | NIS millions | NIS millions               | NIS millions                      |  |
| Revenues  | 1,136        | 1,067                      | 375          | 360                        | 1,415                             |  |
| Cost of sales   | 831          | 836                        | 267          | 301                        | 1,117                             |  |
| Gross profit  | 305          | 231                        | 108          | 59                         | 298                               |  |
| Sales and marketing expenses<br>General and administrative expenses | 99<br>84     | 104<br>76                  | 28<br>28     | 37<br>26                   | 138<br>104                        |  |
|   | 183          | 180                        | 56           | 63                         | 242                               |  |
| Operating income (loss)   | 122          | 51                         | 52           | (4)                        | 56                                |  |
| Financing expenses Financing income                                 | 409<br>(40)  | 304<br>(216)               | 144<br>(10)  | 121*<br>(196)*             | 394<br>(226)                      |  |
| Financing expenses (income), net                                    | 369          | 88                         | 134          | (75)                       | 168                               |  |
| Profit (loss) before income tax Income tax                          | (247)        | (37)<br>6                  | (82)         | 71<br>1                    | (112)<br>6                        |  |
| Net profit (loss) for the period                                    | (247)        | (43)                       | (82)         | 70                         | (118)                             |  |

<sup>\*</sup> See Note 3C.

# NOTE 13 - CONDENSED FINANCIAL STATEMENTS OF PELEPHONE COMMUNICATIONS LTD., D.B.S. SATELLITE SERVICES (1998) LTD., AND BEZEQ INTERNATIONAL LTD. (CONTD.)

#### 3. Bezeq International Ltd.\*

# A. Balance sheet

|                       | September 30 | September 30 | December 31  |
|-----------------------|--------------|--------------|--------------|
|                       | 2008         | 2007         | 2007         |
|                       | (Unaudited)  | (Unaudited)  | (Audited)    |
|                       | NIS millions | NIS millions | NIS millions |
| Current assets        | 471          | 432*         | 415*         |
| Non-current assets    | 490          | 452*         | 472*         |
|                       | 961          | 884          | 887          |
| Current liabilities   | 269          | 351          | 312          |
| Long-term liabilities | 22           | 22           | 26           |
| Total liabilities     | 291          | 373          | 338          |
| Shareholders' equity  | 670          | 511          | 549          |
| * 0 N-4- 00           | 961          | 884          | 887          |

<sup>\*</sup> See Note 3C

#### B. Income statement

|   |              | month period<br>otember 30 |              | month period<br>otember 30 | For the year ended<br>December 31 |
|---|--------------|----------------------------|--------------|----------------------------|-----------------------------------|
|   | 2008         | 2007                       | 2008         | 2007                       | 2007                              |
|   | (Unaudited)  | (Unaudited)                | (Unaudited)  | (Unaudited)                | (Audited)                         |
|   | NIS millions | NIS millions               | NIS millions | NIS millions               | NIS millions                      |
| Revenues  | 969          | 970                        | 329          | 326                        | 1,304                             |
| Cost of sales   | 582          | 636                        | 200          | 209                        | 859                               |
| Gross profit  | 387          | 334                        | 129          | 117                        | 445                               |
| Sales and marketing expenses  | 132          | 104                        | 43           | 36                         | 147                               |
| General and administrative expenses                                   | 79           | 71                         | 27           | 26                         | 94                                |
| Other expenses, net   |              |                            |              | 1                          |                                   |
|   | 211          | 175                        | 70           | 63                         | 241                               |
| Operating income  | 176          | 159                        | 59           | 54                         | 204                               |
| Financing expenses  | 11           | 9                          | 2            | 6                          | 13                                |
| Financing income  | (13)         | (10)                       | (2)          | (6)                        | (14)                              |
| Financing income  | (2)          | (1)                        | -            | -                          | (1)                               |
| Equity in earnings of an associate accounted for by the equity method | 4            | 2                          | 1            | 1                          | 6                                 |
| Profit before income tax  | 182          | 162                        | 60           | 55                         | 211                               |
| Income tax  | 49           | 47                         | 16           | 16                         | 58                                |
| Net profit for the period   | 133          | 115                        | 44           | 39                         | 153                               |

The above financial statements are presented solely in accordance with International Financial Reporting Standards (IFRSs).

# NOTE 14 – MATERIAL EVENTS DURING THE REPORTING PERIOD AND EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

- A. On March 10, 2008, the Board of Directors of the Company resolved to recommend to the general meeting of the shareholders of the Company the distribution of a cash dividend to the shareholders in the amount of NIS 679 million (which is approximately NIS 0.26 per share). On April 3, 2008, the general meeting approved payment of the dividend and it was paid on April 28, 2008.
- **B.** On March 26, 2008, the Company signed an agreement for the sale of its satellite communications operations (Inmarsat and Bezeq Sat) and related assets, including the satellite communications site in Emek Ha'Ela. Under the agreement, the operation will be sold for a consideration of USD 15 million plus VAT, subject to price adjustments. The sale is subject to various stipulations. On November 4, 2008, the transaction was completed. The Company will record a capital gain of approximately NIS 50 million (before tax) in respect of this transaction.
- **C.** In May 2008, the amendment to the new collective labour agreement was completed, concerning bringing forward completion of the implementation of the organizational structure and the retirement dates and changing the mix of those scheduled to retire by the end of 2008 under the new collective agreement.
  - On October 2, 2008, the Board of Directors resolved to approve the retirement of 135 employees at a cost of NIS 100 million, in accordance with the collective agreement from December 2006. The cost of the retirement will be recorded in the financial statements of the last quarter of 2008, and the employees will retire during 2009.
- **D.** On July 31, 2008, the Board of Directors of the Company resolved to recommend to the general meeting of the shareholders of the Company that the registered capital of the Company be increased by 251,000,000 shares of NIS 1 par value each. A general meeting has not yet been convened for this subject.
- **E.** On August 20, 2008, the Board of Directors of the Company resolved to recommend to the general meeting of the shareholders of the Company the distribution of a cash dividend to the shareholders in the amount of NIS 835 million (constituting approximately NIS 0.32 per share). On September 28, 2008, the general meeting approved payment of the dividend and it was paid on October 29, 2008.
- **F.** Further to Note 9B to the financial statements at December 31, 2007, the residual value of the copper cables of the Group at September 30, 2008 is approximately NIS 610 million. Subsequent to the balance sheet date and close to the date of approval of these financial statements, and following the downward market trend, the residual value decreased to approximately NIS 315 million. As a result, the depreciation expenses of the Group are expected to increase by approximately NIS 50 million for the year 2009.

|  | Share<br>capital<br>NIS<br>millions | Share<br>premium<br>NIS<br>millions | Translation<br>reserve<br>NIS<br>millions<br>Relates | Capital reserve in respect of a transaction between a corporation and a controlling shareholder  NIS millions to holders of the C | Capital reserve in respect of assets available for sale NIS millions ompany's equ | Capital reserve in respect of options for employees  NIS millions | Deficit<br>NIS<br>millions | Total<br>NIS<br>millions | Non-<br>controlling<br>interests<br>NIS<br>millions | Total<br>shareholders'<br>equity<br>NIS<br>millions |
|--|-------------------------------------|-------------------------------------|--|---|---|---|----------------------------|--------------------------|---|---|
| Nine-month period ended September 30, 2008                       |                                     |                                     |  |   |   |   |                            |                          |   |   |
| Balance at January 1, 2008 (audited)                             | 6,132                               | -                                   | -  | 390   | 4   | 287   | (2,268)                    | 4,545                    | (373)   | 4,172   |
| Total revenues and expenses recognised in the period (unaudited) | -                                   | -                                   | (9)  | -   | (4)   | -   | 1,329                      | 1,316                    | (100)   | 1,216   |
| Dividends to Company shareholders (unaudited)                    | -                                   | -                                   | -  | -   | -   | -   | (1,514)                    | (1,514)                  | -   | (1,514)   |
| Share-based payments (unaudited)                                 | -                                   | -                                   | -  | -   |   | 53  | -                          | 53                       | -   | 53  |
| Injections by non-controlling interests (unaudited)              |                                     |                                     | <u>-</u>   | <u> </u>  |   |   |                            | _                        | 7   | 7   |
| Balance at September 30, 2008 (unaudited)                        | 6,132                               | -                                   | (9)  | 390   | -   | 340   | (2,453)                    | 4,400                    | (466)   | 3,934   |

|   | Share capital   | Share premium   | Capital reserve in respect of a transaction between a corporation and a controlling shareholder | Capital reserve in respect of assets available for sale | Capital reserve in respect of options for employees | Deficit<br>NIS | Total            | Non-<br>controlling<br>interests | Total<br>shareholders'<br>equity |
|---|-----------------|-----------------|---|---|---|----------------|------------------|----------------------------------|----------------------------------|
|   | NIS<br>millions | NIS<br>millions | millions  | NIS<br>millions   | millions  | millions       | NIS<br>millions  | NIS<br>millions                  | NIS<br>millions                  |
|   |                 |                 | Relates to hold   | ders of the Company                                     | 's equity   |                |                  |                                  |                                  |
| Nine-month period ended September 30, 2007  |                 |                 |   |   |   |                |                  |                                  |                                  |
| Balance at January 1, 2007 (audited)  | 6,309           | 1,623           | 384   | 1   | 287   | (2,849)        | 5,755            | (564)                            | 5,191                            |
| Total revenues and expenses recognised in the period (unaudited)  | -               | -               | -   | 7   | -   | 1,015          | 1,022            | 41                               | 1,063                            |
| Change in repayment date of a loan extended by non-<br>controlling interests (unaudited)  | -               | -               | -   | -   | -   | -              | -                | 159                              | 159                              |
| Dividends to shareholders – distribution that does not meet<br>the earnings test (unaudited)<br>Dividends to Company shareholders (unaudited) | (177)<br>-      | (1,623)         | -   | -   | -<br>-  | -<br>(760)     | (1,800)<br>(760) | <u>-</u>                         | (1,800)<br>(760)                 |
| Dividends to non-controlling interests less injections net (Unaudited)  | -               | -               | -   | -   | -   | -              | -                | (4)                              | (4)                              |
| Payments to a former senior officer (unaudited)   |                 |                 | 6   |   |   |                | 6                |                                  | 6                                |
| Balance at September 30, 2007 (unaudited)   | 6,132           |                 | 390   | 8   | 287   | (2,594)        | 4,223            | (368)                            | 3,855                            |

|  | Share<br>capital<br>NIS<br>millions | Share premium NIS millions | Translation<br>reserve<br>NIS<br>millions<br>Relate | Capital reserve in respect of a transaction between a corporation and a controlling shareholder  NIS millions s to holders of the C | Capital reserve in respect of assets available for sale NIS millions ompany's equ | Capital reserve in respect of options for employees NIS millions | Deficit NIS millions | Total<br>NIS<br>millions | Non-<br>controlling<br>interests<br>NIS<br>millions | Total<br>shareholders'<br>equity<br>NIS<br>millions |
|--|-------------------------------------|----------------------------|---|---|---|--|----------------------|--------------------------|---|---|
| Three-month period ended September 30, 2008                      |                                     |                            |   |   |   |  |                      |                          |   |   |
| Balance at July 1, 2008 (unaudited)                              | 6,132                               | -                          | (11)  | 390   | -   | 322  | (2,080)*             | 4,753                    | (438)*  | 4,315   |
| Total revenues and expenses recognised in the period (unaudited) | -                                   | -                          | 2   | -   | -   | -  | 462                  | 464                      | (31)  | 433   |
| Dividends to Company shareholders (unaudited                     | -                                   | -                          |   | -   | -   | -  | (835)                | (835)                    | -   | (835)   |
| Share-based payments (unaudited)                                 | -                                   | -                          | -   | -   | -   | 18   | -                    | 18                       | -   | 18  |
| Injections by non-controlling interests (unaudited)              |                                     |                            |   | <u> </u>  |   |  | -                    |                          | 3   | 3   |
| Balance at September 30, 2008 (unaudited)                        | 6,132                               |                            | (9)   | 390   |   | 340  | (2,453)              | 4,400                    | (466)   | 3,934   |

<sup>\*</sup>See Note 3A(4).

|  | Share<br>capital<br>NIS<br>millions | Share premium  NIS millions | Capital reserve in respect of a transaction between a corporation and a controlling shareholder  NIS millions | Capital reserve in respect of assets available for sale  NIS millions | Capital reserve in respect of options for employees  NIS millions | Deficit NIS millions | Total<br>NIS<br>millions | Non-<br>controlling<br>interests<br>NIS<br>millions | Total<br>shareholders'<br>equity<br>NIS<br>millions |
|--|-------------------------------------|-----------------------------|---|---|---|----------------------|--------------------------|---|---|
|  |                                     |                             | Relates to hold   | ders of the Company   | 's equity   |                      |                          |   |   |
| Three-month period ended September 30, 2007  |                                     |                             |   |   |   |                      |                          |   |   |
| Balance at July 1, 2007 (audited)  | 6,132                               | -                           | 390   | 4   | 287   | (2,089)              | 4,724                    | (599)   | 4,125   |
| Total revenues and expenses recognised in the period (unaudited)                         | -                                   | -                           | -   | 4   | -   | 255                  | 259                      | 75  | 334   |
| Dividends to Company shareholders (unaudited)  | -                                   | -                           | -   | -   | -   | (760)                | (760)                    | -   | (760)   |
| Change in repayment date of a loan extended by non-<br>controlling interests (unaudited) | -                                   | -                           | -   | -   | -   | -                    | -                        | 160   | 160   |
| Dividends to non-controlling interests less minority injections net (unaudited)          |                                     |                             |   |   |   |                      |                          | (4)   | (4)   |
| Balance at September 30, 2007 (unaudited)  | 6,132                               |                             | 390   | 8   | 287   | (2,594)              | 4,223                    | (368)   | 3,855   |

|  | Share<br>capital<br>NIS<br>millions | Share premium NIS millions | Capital reserve in respect of a transaction between a corporation and a controlling shareholder  NIS millions | Capital reserve in respect of assets available for sale NIS millions | Capital reserve in respect of options for employees  NIS millions | Deficit NIS millions | Total NIS millions | Non-<br>controlling<br>interests<br>NIS<br>millions | Total<br>shareholders'<br>equity<br>NIS<br>millions |
|--|-------------------------------------|----------------------------|---|--|---|----------------------|--------------------|---|---|
| Year ended December 31, 2007   |                                     |                            |   |  |   |                      |                    |   |   |
| Balance at January 1, 2007 (audited)   | 6,309                               | 1,623                      | 384   | 1  | 287   | (2,849)              | 5,755              | (564)   | 5,191   |
| Total revenues and expenses recognised (audited)   | -                                   | -                          | -   | 3  | -   | 1,341                | 1,344              | 31  | 1,375   |
| Dividends to Company shareholders (audited)  | -                                   | -                          | -   | -  | -   | (760)                | (760)              | -   | (760)   |
| Dividend to Company shareholders – dividend that does not meet the profit test (audited) | (177)                               | (1,623)                    | -   | -  | -   | -                    | (1,800)            | -   | (1,800)   |
| Change in due date of a loan provided non-controlling interests (audited)                | -                                   | -                          | -   | -  | -   | -                    | -                  | 160   | 160   |
| Payments to a former senior officer (audited)  |                                     |                            | 6   |  | <u> </u>  |                      | 6                  |   | 6   |
| Balance at December 31, 2007 (audited))  | 6,132                               |                            | 390   | 4  | 287   | (2,268)              | 4,545              | (373)   | 4,172   |